



Robbie Wilson, MBA, CREI, RPA

AQB Certified USPAP Instructor

JACK POE COMPANY INCORPORATED

400 North Saint Paul Street, Suite 440

Dallas, TX 75201

PROFESSIONAL BIO/PROFILE

Mr. Wilson joined the Jack Poe Company in 2011, prior to joining the company he has worked in the real estate industry since 1989, after graduation from the University of Texas @ Arlington. Mr. Wilson specializes in valuation services, and has completed assignments in the following areas of interests, including but not limited to Commercial and residential appraisals; Origination mortgage and secondary markets valuation; Default portfolio disposition valuation and management; Loan repurchase valuation; Forensic appraisal and fraud detection; National appraisal review; Dispute resolution valuation; Market analytics & trend analysis. FIRREA, Dodd-Frank Act, Government, and GSE market guidelines, regulations, and appraisal compliance consulting, and litigation support.

EDUCATION & CERTIFICATIONS

B.B.A. in Real Estate	University of Texas at Arlington, Arlington, TX	07/1989
M.B.A. in Business Finance	Amberton University, Garland, TX	12/1992

- AQB Certified USPAP Instructor.
- Certified Real Estate Instructor.

RECOGNITION & ACHIEVEMENT:

- Current Member of the “Peer Investigative Committee” of the Texas Appraiser Licensing & Certification Board (TALCB). An honorable committee appointment to about 45 appraisers in Texas from over 5,600 appraisers.
- Recognized by The Appraisal Foundation’s “Appraisal Qualification Board” as a Certified USPAP Instructor, an elite national achievement for less than 600 appraisers out of about 110,000 in the United States of America.
- Designated as a “CREI” (Certified Real Estate Instructor) designation by The Texas Real Estate Teachers Association (2006).
- Awarded recognition for volunteer service and contributions on the Education Committee of the North Texas Chapter of the Appraisal Institute.
- Elected alternate Regional Representative by members of the Appraisal Institute, North Texas Chapter (2010-2011).
- Recognized by a Chamber of Commerce as “The Small Business Entrepreneur” of the year 2005.

COMMUNITY INVOLVEMENT:

Past President, Freddie Mac Toastmasters Club
Past Chairperson, Addison Rotary Club Camp RYLA program, Rotary International
Mentor, Big Brothers & Sisters of Metropolitan Dallas
Volunteer Instructor, Dallas CAN Academy

VALUATION SERVICES EXPERIENCE:

2011 - Present	Commercial Appraiser, The Jack Poe Company, Inc., Dallas, TX
2011 - 2010	Forensic Appraiser, Fannie Mae, Dallas, TX
2010 - 2009	Valuation & Asset Manager, Freddie Mac, Carrollton, TX

2009 - 2001 Chief Appraiser, Advance Appraisal Group, Richardson, TX
2001 - 1997 Commercial Staff Appraiser, Denton County Appraisal District, Denton, TX
1997 - 1993 Real Estate Broker, Dallas –Fort Worth Metroplex, TX
1993 - 1989 Residential Staff Appraiser, Dallas Central Appraisal District, Dallas, TX

TEACHING EXPERIENCE:

Adjunct Professor of Real Estate, Certified Instructor of the Texas Real Estate Commission, and Designated Real Estate Teacher by the Texas Real Estate Teacher's Association. As an adjunct professor and instructor, Mr. Wilson has taught the following courses:

Appraiser Qualifications Board (AQB) approved courses:

1. Basic appraisal principles (30 hours)
2. Basic appraisal procedures (30 hours)
3. The national USPAP course (7 and 15 hours)
4. Residential market analysis and highest and best use (15 hours)
5. Residential appraiser site valuation and cost approach (15 hours)
6. Residential sales comparison and income approaches (30 hours)
7. Residential report writing and case studies (15 hours)
8. Statistics, modeling and finance (15 hours)
9. Advanced residential applications and case studies (15 hours)

College Degree courses at different semesters:

1. RELE 1301 Principles of Real Estate I & II
2. RELE 1303 Real Estate Appraisal
3. RELE 1307 Real Estate Investments
4. RELE 1311 Law of Contracts
5. RELE 2301 Law of Agency
6. RELE 1315 Property Management
7. RELE 1325 Real Estate Mathematics

APPRAISAL INSTITUTE COMPLETED COURSES:

- ❖ Advanced Report Writing & Valuation Analysis
- ❖ General Income Approach, **Part 1**
- ❖ General Income Approach, **Part 2**
- ❖ General Market Analysis & Highest & Best Use
- ❖ General Sales Comparison Approach
- ❖ General Site Valuation & Cost Approach
- ❖ General Report Writing & Case Studies

OTHER REAL ESTATE COURSES COMPLETED:

- Principles of Real Estate & Practices
- Real Estate Appraisal
- Real Estate Law
- Real Estate Finance
- Real Estate Investment Management
- Texas Property Tax System
- Introduction to Appraisal
- Income Approach to Value
- Market Approach to Value
- Appraisal of Personal Property
- Property Tax Law
- Cost Approach to Value
- Environmental Site Analysis
- Mass Appraisal Concepts

- Real Estate Construction
- Residential Appraisal Report Writing
- Income Property Analysis
- Appraising the Oddball: Nonconforming & Difficult Properties
- Real Estate Fraud & the Appraiser's
- Sales & Marketing Estimating
- Land Acquisition & Development Finance
- Estimating for Builders and Remodelers
- Geographical Information Systems (GIS)
- Fannie Mae and the Appraisal Process
- Review Appraisal Update
- Market Analysis and Highest & Best Use
- Appraisal Review Board Determinations & Arbitrator Training
- Site Valuation & Cost Approach
- Sales Comparison and Income Approaches
- Pre-Foreclosure/Short Sales
- Ethics & Real Estate Foreclosure Business
- Statistic, Modeling & Finance
- Condemnation Appraisal Practice
- Advanced Residential Applications & Case Studies
- USPAP Instructor's Workshop/AQB Certified

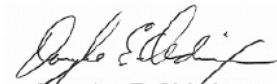
Texas Appraiser Licensing and Certification Board

P.O. Box 12188 Austin, Texas 78711-2188

Certified Residential Real Estate Appraiser

Number: **TX 1326786 R**
 Issued: **06/23/2011** Expires: **08/31/2013**
 Appraiser: **ROBINSON IGUADE WILSON**

Having provided satisfactory evidence of the qualifications required by the Texas Appraiser Licensing and Certification Act, Texas Occupations Code, Chapter 1103, is authorized to use this title, Certified Residential Real Estate Appraiser.


 Douglas E. Oldmixon
 Commissioner