CLIENTS (as of January 1, 2014)

Academy Bank Alec Cohen CPA AM Crofts AMI Capital, Inc. AMRESCO Capital Corporation American Capital Resource, Inc. American Equities American Momentum American Property Financing, Inc. American Realty Americity Federal Savings Bank American Momentum American Mortgage Acceptance Company American National Bank of Texas American Property Financing, Inc. Americo Real Estate Ampro Equities Amwest Savings Assoc. Anacapa Capital Andrews & Kurth LLP Arbor National Commercial Mortgage ARCS Commercial Mortgage Co., L.P. Aries Capital Armed Forces Bank Armed Services Bank Arvest Bank Assurance Capital Axiom Capital B Street Bank Bank of America Bank of New York Bank of South Texas, The Bank One Capital Funding Bank One Mortgage Capital Bank One Oklahoma Bank One, Texas, NA Bank Midwest Banque Nationale De Paris Barnett Bank of SW Georgia Bartholow & Milbank **Baruch Properties** Bay Harbor Bay View Development Beal Savings Bedford Falls Development Beech Street Capital BEI/Ritz Belgian American Inv. & Trade Benchmark Bank Bendzick & Hokkanen Berkadia Berkshire Mortgage Company Bernard Schuchmann Beta Financial Beverly Group, The BNY Mortgage BMC Capital Boatmen's National Mortgage, Inc. Brasha Briarwood-Houston LP Bridge National Partners Brown Brothers Harriman Buchholz and Associates Burk Interests Burk & Wright C III Asset Management CDC Financial Corp. CEL Caham Properties California Federal Bank Camden Townwest, Inc. Campeau Corporation of Texas Camp Bowie National Bank Capital Advantage Group Capital One Bank Caprock Savings Capmark Capshaw, Goss & Bowers CapSource Company, The Canyon Creek Bank Capital Assets Capital One

Capri Capital Casey International CBRE C-Cor Celanese/US CD Care Foundation Center For Housing Resources Centerline Capital Centex Management Charter Investment Corp. CharterMac Chase Manhattan Bank Houston Christian Relief Services Chrysler Realty Corporation Chrysler Technologies Corp. CICCAR Citadel Mortgage Citibank California, FSB Citibank Canada Citibank Dallas Citicorp Real Estate Citicorp Mortgage Citizens National Bank City of Fort Worth City of Lewisville City of Sayre, Oklahoma CityBank & Trust Claremore Housing Associates Collateral Mortgage, Ltd. **Colonial Communities** Colonial Equities, Inc. Colonial Property Trust Column Financial, Inc. Comerica Commerce Bank N.A. Commerce National Bank Austin Community Bank of Texas Compass Bank Concord Mortgage Company Consolidated Funding Corporation Cornerstone Housing Continental Housing Corporation Coppermark Bank Cowen Properties Inc. Credit Suisse First Boston Crescent Realty Crestmarc Criswell Development Company Crocker National Bank Crosson Dannis Cushing Economic Development Authority Cushman Wakefield D.A. Griffin & Associates D&B Ventures, Inc. DEA DEC Investment Group Denton Place Partners Daiwa Dallas City Housing Darby Group, The Davis, Meadows, Owens, Collier, & Zachry Deaf Action Center Deutche Bank Dimension Development Co. Dirk Anders DLJ Mortgage Doc White Donaldson, Lufkin, and Jenrette (DLJ) Dougherty E.F.&A Funding E.F. Hutton Eagle United Electrospace Systems, Inc. Epic Properties Equity Bank for Savings Equiptex Estate of Loretta E. Barton Excel Inns of America FAMCO FADA

FSLIC Fannie Mae Fidelity Bank First American Savings Bank First Bank Milwaukee First Bank and Trust First City Bank First Commercial Bank First Dallas Investors First Equities First Gibraltar Bank, FSB First Heights, FSA First Madison Bank First National Bank & Trust First National Bank in Graham First Nationwide Bank McAlester First Republic Bank of Dallas First State Bank First Texas Savings First United Bank Denton First United Bank Durant Folsom Properties FRAM Building Group Friedman and Associates Frost Bank SETTLEPOU Forbes Development Future Interests, Inc. GCL Holdings Gallagher & Associates Gerald Conley GFRC Cladding Systems Globe Mortgage GMAC Mortgage Grady County Graham Family Trust Grandbridge Mortgage Great American Clubs Green Park Financial Greystone Servicing Gulf Horizon Housing Assistance Council H & N Investments Haltom Bank Haroon Rivani Investment & Development Hartzog Conger Cason Neville Harvey & Associates Hearthside Development Henry S. Miller Corporation Heritage Companies, The Heritage Federal Savings and Loan Herring Marathon Group Hiersche Hayward Drakely Urbach, P.C. Highland Mortgage Hillcrest Church Hillside Oaks Joint Venture Hinton Economic Development Authority Hollywood Park Joint Venture Home Federal Savings HSA Wexford Bancgroup Hudgins Companies Hughes Eastern Oklahoma Hybernia National Bank Industry State Bank Inland Real Estate Group Integrated Real Estate Intergroup Intervest Inwood National Bank Irwin R. Rose Company Jack Counts Jackson Walker Law Janik PC J.E. Roberts Company Jennings, Strouss, & Salmon J. Craig Jett Jerry G. Jones Revocable Living Trust Jerry Saxton Johnson Development Co. Jonathon Cocks & Associates JPMorgan Chase Bank



JACK POE COMPANY INCORPORATED

COMMERCIAL REAL ESTATE APPRAISAL AND CONSULTING

FDIC

8117 Preston Road Suite 300 Dallas, TX 75225 (214) 720-9898 jpoe@poeco.net

CLIENTS (as of January 1, 2014)

John Bright John Cathey John Wayt, III Jones Lang Lasalle Joseph Bracey Joyner Mortgage Company **JNP** Properties Kaufman & Broad Key Bank Keystone Mortgage Kinghorn, Driver, Hough Koons, Fuller, McCurley, & Vanden Eykel Kinghorn, Driver, Hough & Co. Kreymer Companies, The KRR Construction Landmark Group Lasco Development Co. L & R Properties Lee Fischer & Associates Lehman Brothers Holdings Inc. Lehman Housing Capital, Inc. Legacy Bank Legacy Commercial Mortgage Leland Burk Leeshan Birney Lend Lease Lerer, Harvey and Susan Liberty Bank Lions Service Corporation Lincoln Savings Bank L.J. Melody & Company Local Federal Bank Locke, Purnell, Rain, & Harrell Lomas Management Lone Star Credit Union LW Investments Lynn Communities MAB-Crystal Park J.V. Majorie Firm Malone Mortgage Company Manuel Chrysler Dodge Marigot Capital Advisors Mark Turrentine Master Fibers Mastertex Texas MBank, Dallas McCaslin Properties McDowell, Rice & Smith McKenzie & Baer McKenzie Banking McKissick Real Estate MD & Associates MDJW Law Mellon Mortgage Merrill Lynch META METEC Asset Management MHKH PC Mid Continental Equities Midland Mortgage Minirth Meier Clinic MIMLIC Mission Savings Association Mississippi Savings Bank Mitchell Mortgage Company Mohammed Naseem Patel Morgan Stanley Trust N.A. Mortgages USA Multiloan Mutual Benefit Life Mutual of Canada NCNB Texas NationsBank National Realty Advisors New Comforter Church Newman Capital Newport Mortgage Nexbank Nomura Asset Capital Corporation North Dallas Bank North Houston Bank Norstar Development USA, Inc. Northstar Bank of Texas Northstar Mortgage

NRP Oakwood Companies Onyx OPUBCO Properties, Inc. ORIX Real Estate Capital Markets Outreach Housing Corporation Parallel Capital Park Development, LLC Patrician Financial Company Pinnacle Realty PNC Multifamily Capital PNC Bank PW Funding Inc. Page & Addison Paramount Realty Parco Foods, Inc. Park City Savings Parking Company of America Parallel Capital Patrician Financial Group, The Patton and Company Paul Jost Peoples Heritage, FSL Petco Pinnacle Pitzer & Collins Portshire Corporation Post Oak Investors Presidential Greens Partners Prime Lending Principal Management Group Prudential Insurance Co. Prudential Mortgage Capital Prudential Huntoon Paige Quest Realty Capital Corporation Red Capital Red Mortgage Redstone Partners Redwood Development Reilly Mortgage Capital Corp. Regal Entertainment Regions Bank Related Capital Corp. Residence Group, The Resort Development International Resolution Trust Corporation Re-Ward Rhodes and Sinon Ron Robinson Rose Law Firm Rushton Stakely Johnston & Garrett P.A. San Antonio Savings Sandia Federal Savings Assoc. Santa Fe Capital Sargent & Company Sayre Industrial Authority Scotia Bank Seamans Bank for Savings Shafer Property Company Shannon Gracey Schattauer Family Trust Short, How, Frels & Heitz, P.C. SNB Bank of Dallas Steven A. Sloan Associates Southmark SouthTrust Southwest Bank, Garland Southwest Realty Advisors Springdale Bank & Trust Springs Properties Sterns Bank Thomas Stanley II Sterns Bank Stillwater National Bank Subsidiary Consultants, Inc. Summit Commercial Sun America Sunbelt Savings Sunstone Hotels Sunvest Realty Advisors Sydney Steiner Symetra Life Tejas Motel Development

Texas American Bank of McKinney Texas Best Building Texas Commerce Bank Shares Texas Capital Bank Texas Data Control Texas 4-H Center Texas Housing Agency Texas Ten Texas Woman's University T. F. Stone Companies, Inc. Third National Bank Trammel Crow Residential Trans-Pacific Mortgage Travelers Companies, The Traverse Realty & Development Tri-County FSB, Maryland Triad Real Estate Tomlin Properties Towbin & Zazove Ltd. Towcon Properties UBC Tulsa UBS ULLICO Union Planters Bank United American Insurance United Savings Assoc. of Texas US Bank US Marshall's Office USDA Vela Keller Venture Development Corporation Vestcor V.I.C.I.S Vista Savings Waco Regional Airport Wachovia Wachovia Capital WalMart Stores, Inc. Warwick Washington Capital Washington Mutual Bank Washington Mutual Savings Bank Water Tower Ltd. Wayne Baer Wellington Properties Wells Fargo Bank Wells Fargo Realty Westcorp, Inc. Wind River Corporation WINSTEAD WMF/Huntoon, Paige Associates WMF Washington Mortgage Woodhaven Country Club Woodmen of the World Life Insurance Society



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